



COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #031924
Entitled

Wireless Voice and Data

The following advertisement was placed January 16, 2024 in *USA Today*, in South Carolina’s *The State*, and on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, PublicPurchase.com, The New York State Contract Reporter www.nyscr.ny.gov, January 17, 2024, in Oregon’s *Daily Journal of Commerce*, and January 17, 2024 and January 24, 2024 in *The Oklahoman*:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Wireless Voice and Data to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than March 19, 2024, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

Airwavz Solutions, Inc.	MetTel
Ambit Solutions, LLC	Mid Atlantic Business Communications
American Tower	MobileXtra, Inc.
AmorServ, LLC	Mvation Worldwide, Inc.
AT&T Mobility, LLC	networkfx, Inc.
Atos IT Solutions and Services, Inc.	New Tech Solutions, Inc.
ATT Alliance Channel	NW Tel, LLC
AV Design & Integration	Ooma, Inc.
BlackHawk Data, LLC	Packetalk
Boldyn Networks US Services, LLC	PerfectVision
ByteSpeed, LLC	Perry Weather Consulting
California Creative Solutions Inc. (CCS Global Tech)	PIER Group, LLC
Cello Partnership	Prime Vendor, Inc.

Communication Technology Services, "CTS"	ProjTek, Inc.
Communications Group (Fort McMurray) Ltd. o/a Tridon Communications	Prophet Corp.
Computer Design Center, LLC	PWXPress
CONNEX Telecommunications, Inc.	Quality and Assurance Technology Corporation
Connexion Links, LLC	RAHIM AKBAR NEW AUTO SPARE PARTS LTD.
Consolidated Communications Enterprise Services, Inc.	Sigma Consultants Group, Inc.
D&D Ultimate Connection, LLC	Signature Advisory Partners, LLC
Data Hardware Depot	Skylink IoT Solutions
ELOQUENT CORP	Smart Innovations, LLC
ePlus Technology, Inc.	SmartWave Technologies
eRepublic, Inc.	SonicWall, Inc.
Evolve Cellular Inc.	Straightforward, LLC
Expedition Communications, LLC	Synergy Telcom, Inc.
Experteers, LLC	T-Mobile USA, Inc.
Flower City Communications, Inc.	TELUS Communications
Function5 Technology Group, Ltd	TELUS Communications (U.S.), Inc.
H&H Telecom Construction, Inc.	Traut Business Enterprises, LLC
Hazel	Trilogy 5G, Inc.
Hughes Network Systems	TRIVIEW COMMUNICATIONS
InVision Source, LLC	TY-GER.CO, LLC
Iron Bow	USCC Services, LLC dba UScellular Corporation
Kaleyra, Inc.	vCloud Tech, Inc.
LightSpeed Technologies, Inc.	Vonage Business
Longway Broadband Services	Windstream Holdings II, LLC

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on March 19, 2024, at 4:30 pm CT. Proposals were received from the following:

- Airwavz Solutions, Inc.
- AT&T Mobility, LLC
- MobileXtra, Inc.
- TELUS Communications (U.S.), Inc.
- T-Mobile USA, Inc.
- USCC Services, LLC dba UScellular Corporation
- Windstream Holdings II, LLC

Proposals were reviewed by the Proposal Evaluation Committee:

- Greg Grunig, M.S., NIGP-CPP, Procurement Manager
- Kim Austin, MBA, CPPB, NIGP-CPP, Procurement Manager
- Lisa Truax, CPPB, Procurement Analyst
- Scott Dobereiner, CPPO, NIGP-CPP, Procurement Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that the products and services offered in the proposal responses from Airwavz Solutions, MobilXtra, Inc., and Windstream Holdings fall outside of the Requested Equipment, Products, or Services of the RFP. All other proposals were found to meet the scope and mandatory submittal requirements and were evaluated.

AT&T Mobility National Accounts, LLC offers a comprehensive array of voice and data services, FirstNet solution, enhanced network capabilities and various equipment and accessories. AT&T offers a wide variety of services including IOT turnkey solutions, cloud services and device management services. With their sales force and several distribution methods. Their coverage and distribution services all of the United States. AT&T offers a competitive discount off list pricing to Sourcewell participating entities.

T-Mobile USA, Inc. brings multiple service plans, turnkey IOT solutions, various devices and accessories. Their participation in the Sustainable Materials Management Electrics Challenge shows their commitment to sustainability. They have an extensive sales network covering the United States that will sell and serve all Sourcewell participating entities. T-Mobile is offering a solid discount off their published pricing.

USCC Services, LLC offers Sourcewell entities a myriad of wireless services, IOT application solutions, a variety of devices and accessories and multiple service programs. Their secure network and coverage of the United States and into Canada benefit entities. They have extensive network coverage along with a large sales/service force that will sell and service to all Sourcewell participating entities. USCC Services, LLC is offering a significant discount off their list pricing.

For these reasons, the Sourcewell Proposal Evaluation Committee recommends award of Sourcewell Contract #031924 to:

AT&T Mobility National Accounts, LLC	#031924-ATT
T-Mobile USA, Inc.	#031924-SPT
USCC Services, LLC	#031924-USC

The preceding recommendations were approved on April 30, 2024.

DocuSigned by:
Greg Grunig

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Greg Grunig, M.S., NIGP-CPP, Procurement Manager

DocuSigned by:
Kim Austin

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Kim Austin, MBA, CPPB, NIGP-CPP, Procurement Manager

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Lisa Truax

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Lisa Truax, CPPB, Procurement Analyst

DocuSigned by:
Scott Dobereiner

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Scott Dobereiner, CPPO, NIGP-CPP, Procurement Analyst

STATEMENT OF COMPLIANCE

As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #031924** for **Wireless Voice and Data**.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

DocuSigned by:



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Jeremy Schwartz, CSSBB, CPPU, NIGP-CPP
Sourcewell Chief Procurement Officer